



Theme for 2018:

"The Evolution of Build to Rent"
Realising the potential.....

Thursday 22nd February 2018
etc.venues, 155 Bishopsgate, London EC2M
8.00am - 5.15pm - followed by Drinks Reception

Brought to you by: **MOVERS & SHAKERS**
PROPERTY NETWORKING FORUM

In Partnership with: **THE COLLECTIVE** In Association with: **Winckworth Sherwood**

Conference Partners: **QUINTAIN**

Expert Session: **Assael livgroup Cast**

Conference Associates: **N:IBC YARDI CURVE IT CONDUCTOR**

RAMBOLL

Supported by: **MAYOR OF LONDON BPF IPF WPA**
LETTERS Steve Edge Design Ltd Urban Land Institute

Dinner **Winckworth Sherwood**

CONFERENCE PROGRAMME

8.00	Registration, Coffee & Networking	
8.45	Conference Welcome	David Jennings - Chairman, Movers & Shakers
8.55	Keynote Address	Alok Sharma MP - Minister of State for Housing and Planning
9.15	Panel Session 1: Where's the Land?	Chaired by: Karen Cooksley - Partner, Winckworth Sherwood
	What is limiting land supply?	David Lunts - Executive Director, Housing and Land, GLA
	How can we unlock land?	Gareth Blacker - General Manager, Infrastructure, PRS and Complex Projects, HCA
	How can we increase the pipeline?	Lucy Taylor - Executive Director of Regeneration and Housing, London Borough of Ealing
	What public sector interventions are required?	Helen Gordon - CEO, Grainger plc
	What locations work best and offer most potential?	
10.05	Keynote Address	Ed Thomas - Head of Community Experience, The Collective
10.15 - 10.45	Coffee & Networking Break	
10.45	Panel Session 2: What's Working for Investors?	Chair: TBA
	What have investors learnt?	Dan Batterton - Fund Manager BTR, Legal & General Investment Management
	What models are fundable / working?	Rebecca Lewis - Investment Director, PIP Capital
	What asset management models are working?	Richard Jackson - MD & Co-Founder, Apache Capital
	What risk, what return?	Cath Webster - Strategic Finance & Investment Director, Quintain
	Future investment models?	Reza Merchant - Chief Executive, The Collective
11.40	Panel Session 3: What's Working for Residents?	Chair: Charlotte Steedman - Founder, Conductor London
	Who are renters?	Jon Taylor - CX Director, The Collective
	Does home 'ownership' require a mortgage?	Tracey Hartley - Director of Residential, Howard de Walden Management Ltd
	What do renters know / understand about BTR?	Graham Bates, CEO, Liv Group
	What do renters need from their accommodation / landlord?	Honor Barratt - Managing Director, Birchgrove
	How can BTR meet these needs, what is best in class, what is evolving?	Matt Hutchinson - Communications Director, SpareRoom.co.uk
12.30 - 14.30	Lunch & Networking Break	
	<p>Expert Session 1: Creating Neighbourhoods & Communities Creating Sustainable Neighbourhoods to Build Strong Communities</p> <p>Chair - Sophie White - Head of Infrastructure, PRS and Complex Projects, HCA Russell Pedley - Director, Shareholder & Co-Founder, Assael Architecture Alex Notay - Director, Product & Service Innovation, Places for People Nell Young - Chief Executive, Get Living Olivia Harris - Chief Executive, Dolphin Living</p>	<p>Expert Session 2: Modular Housing What part does off-site manufacture play in Housing Growth</p> <p>Chair - James Duncan - Partner, Winckworth Sherwood Rosie Toogood - Chief Executive, L&G Modular Homes Graham Sibley - Marketing Development Manager, NHBC Mark Farmer - CEO, Cast Consultancy Tom Shaw - Director Buildings, Ramboll</p>
	<p>Expert Session 3: Best in Class, Customer Service - Delivering the Promise</p> <p>Chair - TBA Iain Murray - Managing Director, Liv Consult Fay Chester - Pre-sales Manager, Yardi Michael Allen - Managing Director, TIPI - Quintain Stephanie Smith - Portfolio Director, Atlas Residential</p>	
14.30	Panel Session 4: What's Working for Operators?	Chair: Andrew Stanford - Regional Director, Head of UK Residential, LaSalle Investment Management
	How are buildings performing?	Michela Hancock - Development Director, Greystar Europe Holdings Ltd
	What models are working?	Reza Merchant - CEO, The Collective
	What needs improving? What are the biggest challenges?	Jean Marc Vandevivere - Chief Executive, PLATFORM_
	Have expectations been met?	Simon Chatfield - Director, Property Development, Be Living Ltd
	What lessons have ben learnt? Whats evolving?	
15.25- 15.55	Coffee & Networking Break	
15.55	Panel Session 5: What's Working for the Boroughs?	Chair: Rick Blakeway- Housing Advisor
	Where does BTR fit in housing policy?	Cllr Darren Rodwell - Leader, London Borough of Barking & Dagenham
	Where is BTR being adopted?	Matthew Essex - Operational Director, Regeneration and Property, London Borough of Redbridge
	What models are being delivered?	Jo Wilson - Head of Policy, Future of London
	Can BTR deliver affordable / DMR?	Kent Taylor - Chief Executive, Red Door Ventures
	What delivery models are being used?	
16.45	Keynote Address	James Murray - Deputy Mayor for Housing and Residential Development, Greater London Authority
17.05	Conclusion	David Jennings - Chairman, Movers & Shakers
17.15	Drinks reception	
	* INVITED - TO BE CONFIRMED	
	<i>Programme may be subject to change</i>	